Please Complete the Application and:

Email to:

jason@downeastermfg.com

or

Mail to:

Downeaster Manufacturing

Attn: Jason Welch

10 Recycle Dr

Topsham, ME 04086

COASTAL METAL FAB
120 Old Lisbon Rd., Rte. 196
Topsham, ME 04086 USA
Ph: 207-729-5101
Fax: 207-729-8782
www.downeastermfg.com

Manufacturer of:
DownEaster
Spreaders, Inserts, Truck Bodies, SwapHogg

DEALER APPLICATION

Date: ______________________

Name & Title: ____

Business Name: ____

Street Address: ____

Mailing Address: ____

Telephone: _________________________________ Fax: ____

Website: ___________________________________ Email: ______________________________________

How many years have you been in business? ____

How many locations? _________________ Where? ____

____

Describe your unloading capabilities and / or restrictions: ________________________________

____

How much retail space can you provide for displaying / storing product? ____________________

____

How would you classify your customer base?

☐ Retail ______ % ☐ Rental ______ % ☐ Wholesale ______ % ☐ National Account ______ %

What were your total gross sales last year?

☐ Under 500K ☐ 500K to 1M ☐ 1M to 3M ☐ Over 3M

Which DownEaster products are you interested in?

☐ Spreaders ☐ Truck Inserts ☐ Truck Bodies ☐ SwapHogg

What other product lines do you currently represent?

Manufacturer	Products
______________________________	______________________________
______________________________	______________________________
______________________________	______________________________
______________________________	______________________________
______________________________	______________________________

How will the DownEaster product line fit into your sales plan?

☐ Primary Supplier ☐ Secondary Supplier ☐ New Line

Further Explanation: ____

____

____

What percentage of your inventory is:

☐ Floor Planning _____ % ☐ Owned _____ % ☐ Consignment _____ %

Please list approved Floor Planning Companies: ____________________________

____

____

DownEaster
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CREDIT APPLICATION

ISSUED TO: Coastal Metal Fab, INC.

COMPANY NAME: ______________________________

ADDRESS: ______________________________

CITY: ______________ **STATE:** __________ **ZIP CODE:** __________

PHONE: ______________ **FAX:** ______________

WEBSITE: ______________ **EMAIL:** ______________

OWNER/PRES: ______________ **CONTACT:** ______________

TYPE OF BUSINESS: ______________________________

YEARS IN BUSINESS: ______________ **FED ID#** ______________

FED EXCISE TAX# ______________ **STATE SALES TAX#** ______________

BANK REFERENCE

BANK NAME: ______________ **ACCT.#** ______________

ADDRESS: ______________________________

CITY: ______________ **STATE:** __________ **ZIP CODE:** __________

PHONE: ______________ **CONTACT:** ______________

TRADE REFERENCES

NAME	CITY / STATE	CONTACT	PHONE	FAX

RELEASE AUTHORIZATION

The above information is for the purpose of obtaining credit and is warranted to be true. I/We hereby authorize Coastal Metal Fab, Inc. to investigate the references listed pertaining to my/our credit and financial responsibility and willingness to meet my/our financial obligations in accordance with the stated terms.

I/We understand that if credit is approved the sales terms are **"Net 30 Days from invoice/shipping date with interest at 1.5% per month charged on overdue accounts".** See Terms and Conditions and Collection Policy information provided for current credit policies. Credit policies may change from time to time without notice.

Read and agreed to by:

____

Corporate Officer Signature **Printed Name** **Title** **Date**

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TERMS AND CONDITIONS

CREDIT

To establish credit, a CREDIT APPLICATION must be completed in full and returned to Coastal Metal Fab, Inc. Credit is extended to accounts with satisfactory references and payment history. Terms are Net 30 from date of invoice. A finance charge of 1.5% per month will be computed on all invoices past due and are computed on the 15th and 30th days of the month. Accounts past due may be placed on COD status at the discretion of Coastal Metal Fab, Inc. For full details, refer to CREDIT AND COLLECTION POLICY.

DISCOUNTS

On occasion, promotional discounts may be offered. Invoices that offer a discount must be paid within the terms stated. Payments must be postmarked before or on the due date to qualify for the discounts being offered.

RETURNS

A return authorization must be obtained from Coastal Metal Fab, Inc. before returning any merchandise. Returns must be made within 21 days, shipped at customer's expense (freight prepaid), and must be in new condition. Merchandise, which has been installed or in use may not be returned. Returned items are subject to inspection and if considered to be in resalable condition, the customer will be credited the invoice minus a 15% restocking charge. Custom and special order items are not returnable.

PRICES

Prices are subject to change without notice. Every effort is made to hold prices but unforeseen shortages from our suppliers, which increase our costs, may necessitate that we adjust prices. In the event of price changes, revised price sheets will be forwarded to our customers. Prices are reviewed annually and may change from time to time.

CUSTOM AND SPECIAL ORDERS

Coastal Metal Fab, Inc. will accept orders for items that vary from stock specifications. Custom and special orders may require additional lead-time and therefore ship dates may be later than expected. Customers should confirm ship dates. A deposit may be required on some Custom or Special Orders.

FREIGHT CLAIMS

It is the responsibility of the consignee (customer) to note any shortages or shipping damages on the bill of lading at the time of receipt of shipment. The consignee then files a freight claim with the freight company. As the consignor, Coastal Metal Fab, Inc. will assist in expediting the claim whenever possible.

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CREDIT AND COLLECTION POLICY

All customers are required to complete a Credit Application. The Credit Application must be signed by an officer of the company. Upon approval, new customers are placed on a Net 30 Day Account. This means that all invoiced amounts are due 30 days from the date of invoice, (e.g., payment of an invoice dated May 6 shall be received on or before June 6).

If any of the invoiced amounts are not paid by the due date, the following procedures will be followed:

1. Beginning on the 15th or 30th day, a 1.5% per month service charge (minimum amount of $1.50) will be added to all overdue accounts. These charges will be treated the same as the rest of the account and will be considered overdue the same as invoiced amounts.

2. Any accounts (invoices and/or service charges) reaching 45 days past invoice date will be placed on Credit Hold status. A Credit Hold will freeze all shipments and orders in progress until the overdue invoices and service charges are paid.

3. Any accounts reaching 60 days past invoice date will remain on Credit Hold and will lose their Net 30 status. Once these accounts have been paid shipments will resume, but will be strictly DUE ON RECEIPT for six months from the time the account was fully paid. After six months, the customer may again apply for Net 30 status.

4. Any accounts reaching 90 days past invoice date will be turned over to our collection agency for immediate collection. The cost of collection and/or legal fees will be added to the account.

5. Checks returned due to insufficient funds will be charged a $25.00 ISF fee and the account will be DUE ON RECEIPT, Cashier Check status.

If you have any questions about the above policy or wish to check on status of your account, please contact our office at 207-729-5101.